



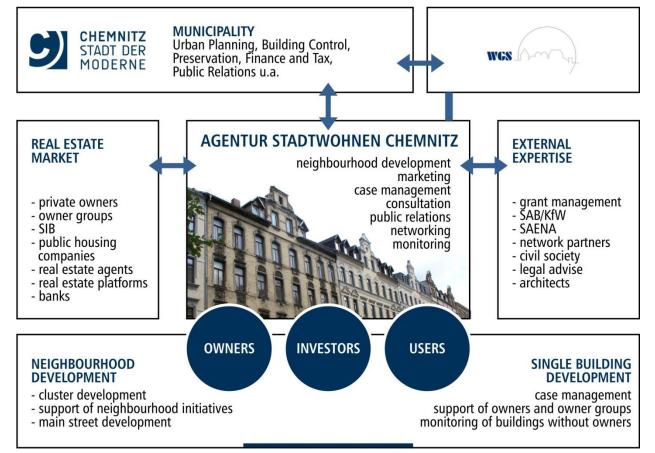
Gemeinden



CONNECTING AND COORDINATING PUBLIC AND PRIVATE STAKEHOLDERS

FINAL CAPACITY BUILDING WEBINAR, 19 APRIL 2021





CENTRAL INFORMATION PLATFORM



GENERAL REMARKS

- basic stakeholder analysis at the beginning
- / scope of contact with different stakeholders as a result of "learning by doing" and negotiation with the city administration
- very target-oriented: to foster contact with stakeholders that are important for the results =revitalisation of buildings.
- / **flexible** to react on short notice to requests

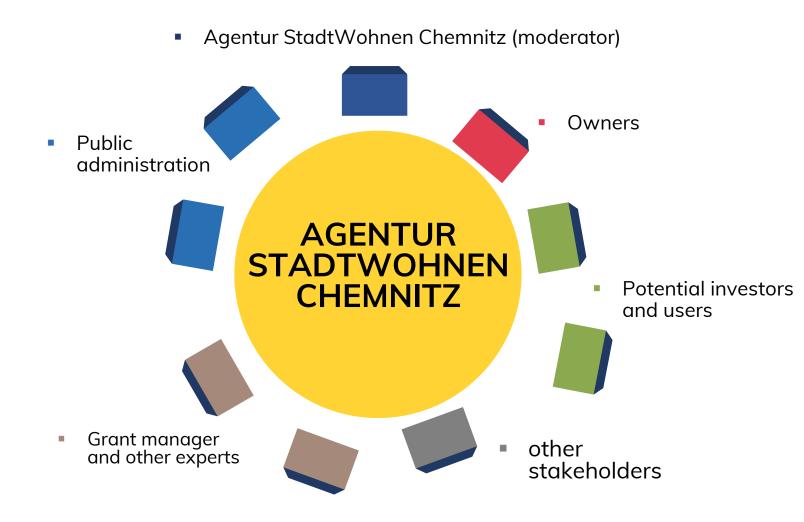
high _I	Increase influence	Engage actively									
	Consider ways to increase their influence Users Make their voices heard Neighbours	Value as key stakeholders Investors Develop good working relationships to ensure support									
st	Connect to things	Grant manager Public administration Owner									
nterest	■other expe (architects										
-	Banks										
	■general public	 City Council Keep informed make sure that 									
	Minimal effort	they are not negative about actions									
	Keep informed	Keep positive									
low	Influ	ience high									



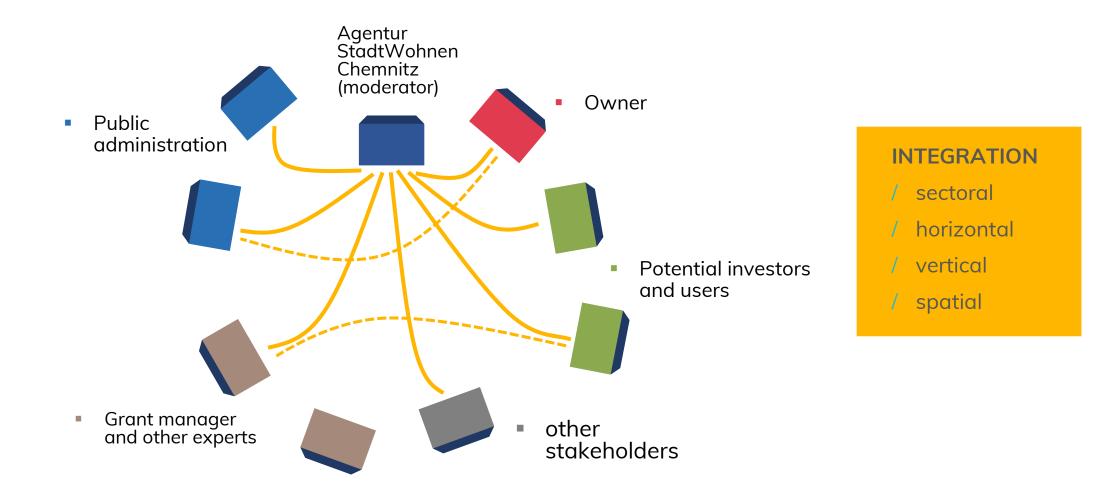
TYPICAL ISSUES TO BE COORDINATED

- / site visits: owners, investors/users, partly city administration or other stakeholders
- / meetings/approaches to difficult cases: owners, relevant departments by city, grant managers etc.
- / **contact exchange**: passing on contact details between relevant stakeholders (agreement on data security beforehand)
- / **dissemination**: sensitivity among core stakeholder group (agency, administration, grant managers) to pass on relevant information (dangerous building conditions, changes in ownership, new contact details)
- / handling requests from administration: availability of agency to inform in its informal function as central collector of data on single buildings
- / foreclosures: staying up to date in the process and strategic information exchange
- / initial consultation: for owners and investors/users to take the next steps (helpful contacts, agenda, etc.)
- / detective work: finding owners together with city administration and other owners
- / additional buildings: finding new buildings to take care of (initiative by agency or city administration), usually in development areas
- / publication of interesting events: through direct contact or the agency's website
- / publications: some (rather reactive) communication with the press etc. on the work of the agency









PUBLIC ADMINISTRATION OVERVIEW



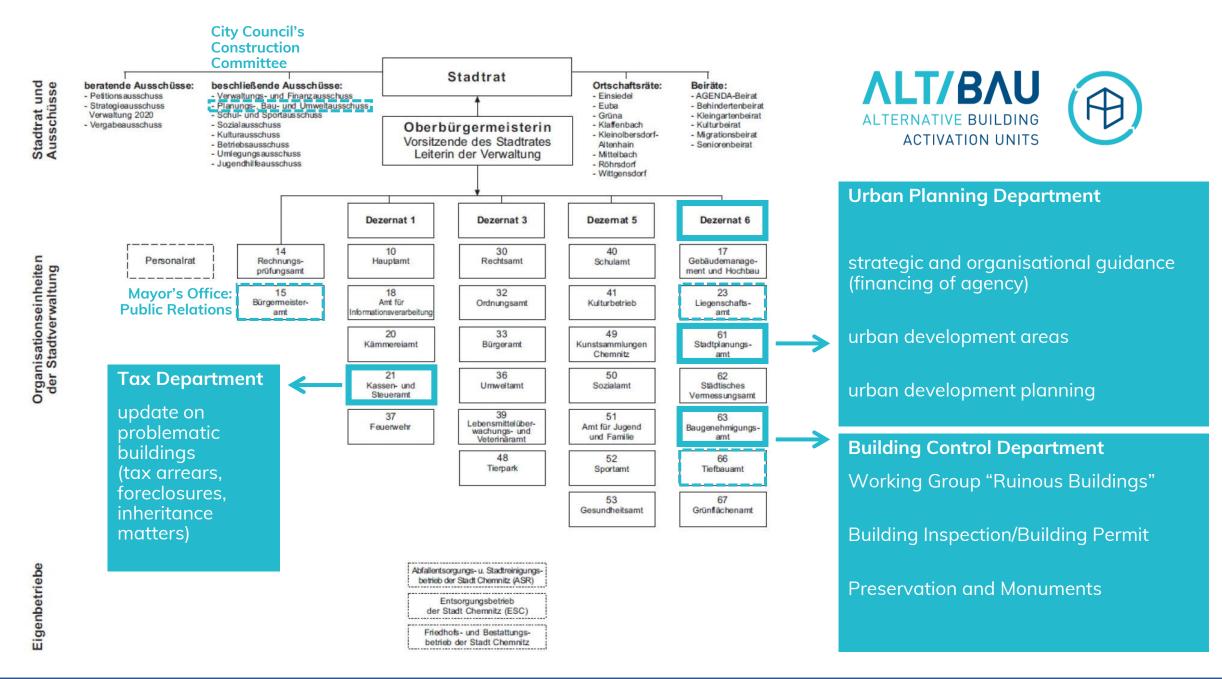
- different departments with sectoral interests
- / mostly **direct contact** to the relevant people in the departments by phone, e-mail or direct talk
- / regular meetings:
 - **Steering Committee** for the agency
 - Working Group "Ruinous Buildings"
- / ad hoc meetings focused on specific cases or site visits
- regular update on developments (lists, specific information on single buildings)

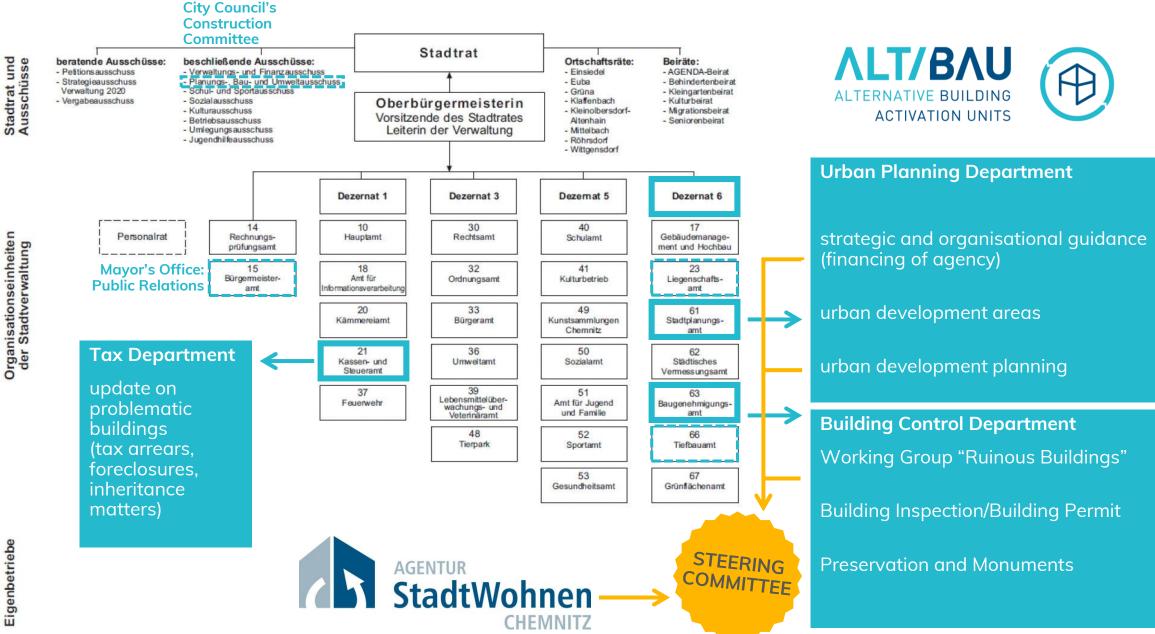


- **INFORMATION** FOR THE AGENCY
 - strategic guidance
 - specific sectoral information from departments
 - ownership information



- working progress and results
- specific sectoral information to departments (regular or on request)
- strategic suggestions





PUBLIC ADMINISTRATION STEERING COMMITTEE



/ meeting twice per year (June and November), 1.5-2 hours

/ constant group from Urban Planning Department and Building Control Department

/ usual components of the Steering Committee agenda:

update on recent developments focus on problematic cases thematic input (e.g. analyses of owner typologies, publication...) outlook into upcoming projects and challenges definition of tasks

/ Presentation, Steering Committee Minutes and Results List as reporting documents supplemented by the Building Database, Contact List and Communication Notes

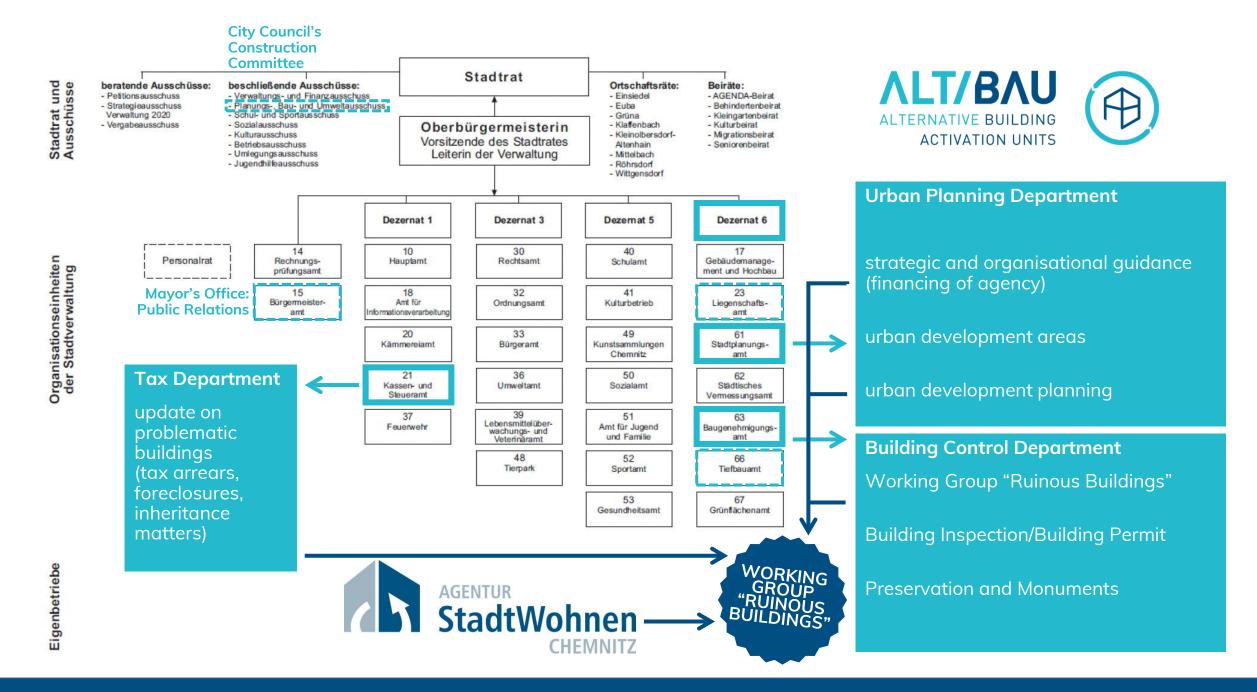
PUBLIC ADMINISTRATION



STEERING COMMITTEE - RESULTS LIST

- prepared for an overview for the members of the agency's steering committee (meeting twice a year)
- / used as a reference for the buildings worked on by the agency
- differentiation between buildings where the agency was involved and those where things developed without the help of the agency

	Α	В	С	D	E	F	G	Н	1	J	Κ	L	Μ	Ν	0	Р	Q	R	S	Т	U	V
1	Listed Monument	Working Group "Ruinous Buildings"	Aption for further action by the agency		no owner contact	Initial contact with the owner	Activation of the owner	Hand-over of key to agency	Publication of auction/foredosre	Publication on the agency's website	Publication on a real estate website	Site visit with interested people	Exchange of contacts	Sales negotiations	First request for subsidy inform ation	Sale	Preparation of construction work	Application for subsidies	Safeguarding measures performed	Renovation/m odernisation	Re-use	Remarks
2				FOCUS AREA LESSINGPLATZ																		
3	х	X	4	Fürstenstraße #		х	Х	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	Х	Х					Buyer: XXX
4	х	х	7	Fürstenstraße #+#+#		\rightarrow	\rightarrow	\rightarrow	х	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	х	х	х	х	х	х	х	Buyer: XXX
5	х		1	Fürstenstraße #	х																	
6	х	x	1	Gießerstraße #		х	х															Buyer: XXX
7	Х	X	2	Gießerstraße #	(x)	(x)	(x)															unsettled joint ownership, foreclosure as option
8	х	х	6	Gießerstraße #		х	х	\rightarrow	\rightarrow	\rightarrow	\rightarrow	х	х	х	х	х	Х	\rightarrow	х	Х		Buyer: XXX
9		х	6	Gießerstraße #		х	х	\rightarrow	\rightarrow	\rightarrow	\rightarrow	х	х	х	х	х	х	\rightarrow	х	х	х	Buyer: XXX
10		X	6	Gießerstraße #		Х	X	х	\rightarrow	х	\rightarrow	х	х	Х	х	х	х	х	х	х		Buyer: XXX
11	х	X	5	Hainstraße #		х	х	х	\rightarrow	х	\rightarrow	х	х	х	х	х	х					Buyer: XXX, refund of safeguarding subsidies
12		x	2	Hainstraße #		Х																unable owner
13	х	X	6	Hainstraße #		х	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	х	х	х	х		
14	х	х	6	Hainstraße #		х	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	\rightarrow	Х	х	х			
15		X	4	Hainstraße #		х	х	\rightarrow	\rightarrow	х	х	х	х	х	х	х	-	-	-	-	-	Buyer: XXX
16				L	х																	Buyer: XXX
17	х	х	6	Heinrich-Schütz-Straße #		\rightarrow	\rightarrow	\rightarrow	х	\rightarrow	\rightarrow	х	х	х	х	х	Х	х	х	х		Buyer: XXX
14 4 1	· M	Tabel	le1 /	Tabelle2 / Tabelle3 / 🔁 /																		







- / meeting **four times per year**, 1.5 hours
- / constant group from Urban Planning Department, Building Control Department, Tax Department and ad hoc participants
- / usual components of the Working Group agenda:

discussion of structurally damaged or severely neglected buildings information exchange between stakeholders decision on legal measures to be taken



- / either located within the city administration, WGS, or other private companies (Bayerngrund, GGG or STEG)
- / content-related communication
- / continuous update comparable to the city administration



INFORMATION FOR THE AGENCY

- information on relevant developments and revitalisation processes
- / information on owners
- / neighbourhood updates

INFORMATION BY THE AGENCY

- / information on relevant communication with owners
- / information on relevant developments
- / organisation of meetings and site visits
- / strategic suggestions



/ pro-active and direct approach in any communication channel that proves successful

letters phone call e-mail facebook whatsapp visit in person mediators



- INFORMATION FOR THE AGENCY
 - / information on the building
 - / information on the owner
 - / plans and intentions, price
 - / ownership information
 - INFORMATION BY THE AGENCY
 - / information about agency
 - options for development
 - (urban planning, funding...)
 - / contacts of stakeholders
 - organisation of site visits and meetings

POTENTIAL INVESTORS AND USERS



- INFORMATION FOR THE AGENCY
 - / plans and intentions/ search profile

- / contact usually initiated by investor or user
 - letters phone call e-mail meetings
- / step-by-step process, continuing interest as hint for reliability



- information on available buildings (sale, foreclosure)
- / information on housing and real estate market
- / contacts of stakeholders
- / organisation of site visits



COOPERATIVE HOUSING PROJECT

- The Cooperative Housing Project contributes **consultation on legal issues, financing and group dynamics**; the Agency supports the **search for the right buildings** and related issues
- / participation in events
- / site visits
- / continuous update on recent developments and projects by phone and e-mail, frequent meetings

INFORMATION FOR THE AGENCY

- / information on relevant developments
- / information on project groups
- / methodological issues

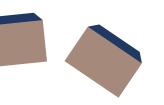


- / information on communication with owners
- / information on relevant developments
- / organisation of meetings and site visits
- / strategic suggestions



EXPERTS AND OTHER STAKEHOLDERS

- communication on **ad hoc** basis
- / other experts and stakeholders include:
 - neighbourhood managers
 - owner associations
 - business improvement projects
 - local projects and initiatives
 - neighbours and interested individuals
 - architects
 - federal/state development banks
 - private/local banks
 - public housing company
 - real estate agents
 - research institutions etc.



INFORMATION FOR THE AGENCY

- / information on buildings
- / information on the real estate market and developments



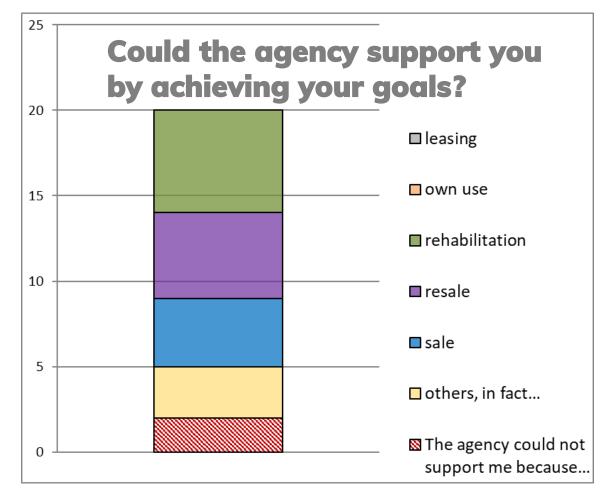
- / discussion of recent relevant developments and general issues
- / contact to stakeholders

EVALUATION OF CHEMNITZ'S AGENCY



RECOMMENDATIONS FOR OUR FUTURE / LESSONS LEARNED

- / Strengthen the profile
- / Extend public relations
- / Expand the subsidy consultancy
- / Create (new) platforms for exchange
- / Adapt consulting services to "new" target groups
- Actively move up and talk to owners and local stakeholders



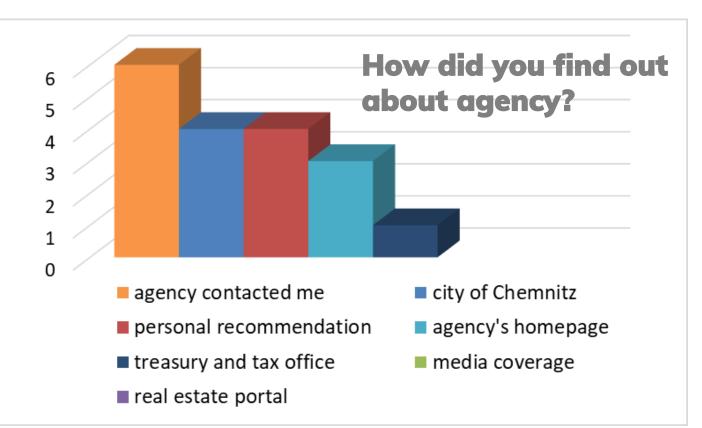
RECOMMENDATIONS



TASKS

/ Stakeholder analysis

- / Stakeholder-oriented communication
- / Tailored tools for different topics and stakeholders/institutions
- / Develop a model for the coordination of stakeholders
- / Evaluate your position, partners and methodology



MONITORING



CONTACT LOG

- / continuous chronological documentation of communications and changes in the information in the database
- / recurring feedback and information exchange with the city administration

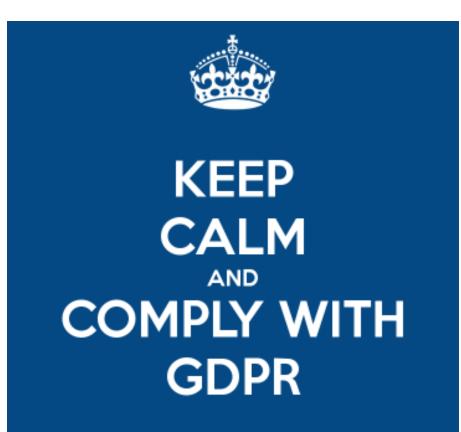
EXAMPLE

- 15.02.17 Documentation of buildings in the quarter, photographs;
- / 07.04.17: Owner data from the city administration;
- / 12.04.17 Letter to the owner;
- 25.06.17 Phone call, owner interested in selling the building, owned by his grant-parents, he lives out of town and cannot take care, he will send the filled-in questionnaire, appointment for August;
- 07.07.17 Data collection, contact Mr. Müller (building control department) for further information;
- 11.07.17 filled-in questionnaire arrived together with a date for appointment;
- / 24.08.17 Creation of a building profile and sent to the owner;
- 26.08.17 Meeting with the owner inside the building, documentation of building status and discussion of options, to be published, key left with the agency for future visits;
- / 28.08.17 Publication on the Agency's website, info to two people from the agency's contact list searching for this kind of building;
- 15.09.18 Visit of the building with a potential investor (Company ABC);

etc.

DATA PROTECTION





SHARED INFORMATION

- / work in compliance with General Data Protection Regulation
- / access to database only by agency's staff and its backup by Ms. Fromm (Urban Renewal Department)
- / information from **public** sources can be shared
- / information on owners and their plans/intentions are to be kept **private**
- / <u>exception</u>: communication with city administration and permission by owner



THANK YOU! GRAZIE! VIELEN DANK! PALDIES! MULŢUMESC! MERCI! GRÀCIES! DZIĘKUJĘ!